

Subject: Re: Google Data Prep Mtg

From: "John Giannandrea" [Redacted]

Received(Date): Wed, 08 Aug 2018 02:51:30 +0000

To: "Benoit Dupin" [Redacted]

Date: Wed, 08 Aug 2018 02:51:30 +0000

Hi Benoit.

Tim Cook has asked for a meeting to understand the revenue implications of the Google deal since \$ growth has been slowing.

This is a pre-meeting for that meeting.

I can send you a summary of the term sheet, but the numbers we need (and Steven probably can provide them) are underlying device growth, % of devices that use search [Redacted] [Redacted] There are two places where we do this, safari search suggestions and spotlight.

-jg

On Aug 7, 2018, at 3:59 PM, Benoit Dupin [Redacted] wrote:

John,

Ahead of the meeting tomorrow, and as I am getting from Vipul on what was previously done for the Google contract, is there specific information you are interested in?

It will help me select amount content previously used for this if it exist.

-Benoit

Google Data Prep Mtg

Scheduled: Aug 8, 2018 at 3:00 PM to 4:00 PM

Location: {M} Rogue (353.18) [AVCN] (10) {RESTRICTED} AP01:7 3rd

Invitees: Steven Duplinsky, Alex Roman, Kevan Parekh, Bill Stasior, John Giannandrea, Benoit Dupin

Ex. No.

UPX1124

1:20-cv-03010-APM

APLGOOGDOJ-00000636

[Redacted]

REDACTED FOR PUBLIC FILING