

Message

From: Christopher Li [Redacted]@google.com]
Sent: 1/17/2018 8:08:06 PM
To: Jim Kolotouros [Redacted]@google.com]
CC: Jongyeong [Redacted]@google.com]; Bo Young Park [Redacted]@google.com]; Jiyoung Lee [Redacted]@google.com]; Andrew Baek [Redacted]@google.com]; Alwin Chi [Redacted]@google.com]; TT Ramgopal [Redacted]@google.com]; Helen Tsao [Redacted]@google.com]
Subject: Re: [Action required] Samsung lettered upgrade compliance

Will do -- by the way, Samsung mentioned that they were going to miss on the lettered upgrade and in that case, expect to lose the financial upgrade incentive. Let's do the analysis to make sure it's all documented, but that was the guidance their team gave live yesterday. (And I believe Andrew also confirmed the same thing when he received the expected O upgrade schedule.)

 **Christopher Li**
Android - Platform
[Redacted]@google.com | [Redacted]

On Tue, Jan 16, 2018 at 12:03 PM, Jim Kolotouros [Redacted]@google.com> wrote:
We also need to make sure that by January 31st, they OTA an update to S-browser so that it does not make the drop-down search default selection permanent... this is articulated within the center column of Exhibit F.

thanks.

On Mon, Jan 15, 2018 at 7:08 PM, Jongyeong [Redacted]@google.com> wrote:
Totally agreed. Thanks.

On Mon, Jan 15, 2018 at 7:06 PM, Christopher Li [Redacted]@google.com> wrote:
Yup agreed - we want them to succeed here. We gave them a heads up one month ago.

But in the spirit of the agreement, we should also accurately enforce too...

On Jan 15, 2018 7:04 PM, "Jongyeong" [Redacted]@google.com> wrote:
Thanks Chris. I would recommend to give Samsung heads up anytime sooner because this requirement is basically to get better OS upgrade rate than to give less money.

JY

On Mon, Jan 15, 2018 at 4:49 PM, BoYoung [Redacted]@google.com> wrote:
Hi Chris,

Agreed - I will closely monitor the metrics over the next few days. As measured on Jan 9 as well as today (just now), none of the devices are in compliance yet. I assume it will be pretty hard for Samsung to meet the target compliance target at this point given only 3 remaining days, but will let you know if I see any significant changes. Of note, Jan 21 will be the date that I can measure the confirmed metrics as of Jan 18 (3 days for data to stabilize).

Once we finalize our path forward, I can work with Alistair/Kate to explain all these rev share rate changes happening in December and future months.

Ex. No.
UPX0853

1:20-cv-03010-APM

Thanks.

Warm Regards,
Bo

BoYoung Park | Google Inc. | Redacted@[google.com](mailto:Redacted@google.com) | Redacted

On Mon, Jan 15, 2018 at 1:04 PM, Christopher Li Redacted@[google.com](mailto:Redacted@google.com)> wrote:
PRIVILEGED & CONFIDENTIAL

Hi -

Redacted - Privilege

@Helen - can you please provide legal guidance on anything else we should consider?

Thanks,
Chris



Christopher Li
Android - Platform
Redacted@[google.com](mailto:Redacted@google.com) | Redacted

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Jongyeong Lee, Redacted



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Jongyeong Lee, Redacted

