<SEQUENCE>1 <DESCRIPTION>SMITHFIELD FOODS 10-K <TEXT>

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

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(Mark One)

[ X ] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [FEE REQUIRED] For the fiscal year ended May 3, 1998

or

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED] For the transition period from to

Commission file number: 0-2258

SMITHFIELD FOODS, INC.

(Exact name of registrant as specified in its charter)

Virginia
(State or other jurisdiction of incorporation or organization)
200 Commerce Street
Smithfield, Virginia
(Address of principal executive offices)

52-0845861 (I.R.S. Employer Identification No.)

> 23430 (Zip Code)

(757) 365-3000 (Registrant's telephone number, including area code)

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Securities registered pursuant to Section 12(b) of the Act: None

(Title of Class)

Securities registered pursuant to Section 12(g) of the Act:
Common Stock, \$.50 par value per share
(Title of Class)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [ X ] No [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

The aggregate market value of the shares of Registrant's Common Stock held by non-affiliates as of July 10, 1998 was approximately \$844,100,548. This figure was calculated by multiplying (i) the \$29-5/16 last sales price of Registrant's Common Stock as reported on The Nasdaq National Market on July 10, 1998 by (ii) the number of shares of Registrant's Common Stock not held by any officer or director of the Registrant or any person known to the Registrant to own more than five percent of the outstanding Common Stock of the Registrant. Such calculation does not constitute an admission or determination that any such officer, director or holder of more than five percent of the outstanding shares of Common Stock of the Registrant is in fact an affiliate of the Registrant.

At July 10, 1998, 37,537,362 shares of the Registrant's Common stock were outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Part III incorporates certain information by reference from the Registrant's definitive proxy statement to be filed with respect to its Annual Meeting of Shareholders to be held on August 27, 1998.

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PART I

ITEM 1. BUSINESS

#### General

Smithfield Foods, Inc. ("Smithfield Foods" or the "Company"), as a holding company, conducts its pork processing operations through five principal subsidiaries: Gwaltney of Smithfield, Ltd. ("Gwaltney") and The Smithfield Packing Company, Incorporated ("Smithfield Packing"), both based in Smithfield, Virginia; John Morrell & Co. ("John Morrell"), based in Cincinnati, Ohio; Patrick Cudahy Incorporated ("Patrick Cudahy"), based in Cudahy, Wisconsin; and Lykes Meat Group, Inc. ("Lykes"), based in Plant City, Florida. The Company also conducts hog production operations through its 86% owned subsidiary, Brown's of Carolina, Inc. ("Brown's") and through a 50% interest in Smithfield-Carroll's ("Smithfield-Carroll's"), a joint hog production arrangement between the Company and Carroll's Foods of Virginia, Inc., an affiliate of Carroll's Foods, Inc., one of the largest hog producers in the United States. Both Brown's and Smithfield-Carroll's produce hogs for the Company's pork processing plants in Bladen County, North Carolina and Smithfield, Virginia. The Company is also a participant in the Circle Four joint hog production arrangement ("Circle Four") with certain of the principal hog suppliers for the Company's Eastern operations, which conducts hog production operations in Milford, Utah. The hogs produced by Circle Four are sold to an unrelated party. In this report, references to "Smithfield Foods" or the "Company" are to Smithfield Foods, Inc. together with all of its subsidiaries, unless the context otherwise indicates.

The Company believes it is the largest combined pork slaughterer and further processor of pork in the United States. Smithfield Foods produces a wide variety of fresh pork and processed meat products which it markets domestically and internationally to over 25 foreign markets, including Japan, Russia and Mexico. Since 1975, when current management assumed control of the Company, Smithfield Foods has expanded its production capacity and markets through a combination of strong internal growth and selective acquisitions of regional and multi-regional companies with well-recognized brand identities. The Company's brands include Smithfield Premium, Smithfield Lean Generation Pork, Gwaltney, John Morrell, Patrick Cudahy and Lykes.

To complement its hog slaughtering and further processing operations, the Company has vertically integrated into hog production through Brown's and Smithfield-Carroll's. These hog production operations collectively accounted for 10.8% of the hogs the Company slaughtered in fiscal 1998. In addition, the Company obtains a substantial part of its hogs under market-indexed, multi-year agreements with several of the nation's largest suppliers of high quality hogs, strategically located in proximity to the Company's hog slaughtering and further processing operations in North Carolina and Virginia. These suppliers accounted for 42.9% of the hogs the Company slaughtered in fiscal 1998.

The Company's fresh pork and processed meats are available nationwide. In a number of markets, the Company's brands are among the leaders in selected product categories. In recent years, as consumers have become more health conscious, the Company has broadened its product line to include leaner fresh pork products as well as fat-free, lower fat and lower salt processed meats. Management believes that leaner pork products combined with the pork industry's efforts to heighten public awareness of pork as an attractive protein source have led to increased consumer demand for pork products. In order to capture the growing market for lower fat products, the Company has developed, and is marketing on a national basis, a line of extremely lean, premium fresh pork products under the Smithfield Lean Generation Pork brand to selected retail chains and institutional foodservice customers.

#### Business Strategy

Since 1975, when current management assumed control, Smithfield Foods has expanded both its production capacity and its markets through a combination of strong internal growth and the acquisition of regional and multi-regional

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companies with well-recognized brand identities. In fiscal 1982, the Company acquired Gwaltney, then Smithfield Packing's principal Mid-Atlantic competitor. This acquisition doubled the Company's sales and slaughter capacity and added several popular lines of branded products along with a highly efficient hot dog and lunch meats production facility. The proximity of Gwaltney to Smithfield Packing allowed for synergies and cost savings in manufacturing, purchasing, engineering and transportation.

This combination set the stage for a series of acquisitions of smaller regional processors with widely-recognized brands. In fiscal 1985, the Company acquired Patrick Cudahy, which added a prominent line of dry sausage products to the Company's existing line of processed meats. In fiscal 1986, the Company acquired Esskay, Inc., a firm with a broad line of deli products having substantial brand loyalty in the Baltimore-Washington, D.C. metropolitan area. In fiscal 1991, the Company acquired the Mash's brand name and a ham processing

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#### EXECUTIVE OFFICERS OF THE COMPANY ITEM 4A.

The following table sets forth the name and age, position with the Company and business experience during the past five years of each of the executive officers of the Company. The Board of Directors elects executive officers to hold office until the next annual meeting of the Board or Directors or until their successors are elected, or until their resignation or removal.

<TABLE> <CAPTION>

NAME AND AGE	POSITION WITH THE COMPANY	
<s> <c> Joseph W. Luter, III (59)</c></s>	Chairman of the Board and Chief Executive Officer of the Company	
Lewis R. Little (54)	President and Chief Operating Officer of the Company, Lykes and Smithfield Packing	Mr. Little was ele- and Chief Operating Company and Smithf in November 1996 at and Chief Operating Lykes in June 1998 1993 until Novembe President and Chie Officer of Gwaltne 1993, Mr. Little st Executive Vice Pre Gwaltney.
Timothy A. Seely (48)	President and Chief Operating Officer of Gwaltney	Mr. Seely was elec and Chief Operating Gwaltney in Novemberior to that time President, Sales at Fresh Meats, of Gwales
Roger R. Kapella (56)	President and Chief Operating Officer of Patrick Cudahy	Mr. Kapella has se President and Chie Officer of Patrick 1986.
Joseph B. Sebring (51)	President and Chief Operating Officer of John Morrell	Mr. Sebring has se President and Chie Officer of John Mo 1994. Between 199 1994, he served as Chief Executive Of Packers Company. Mr. Sebring was Ex- President of Fresh

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<TABLE> <CAPTION>

NAME AND AGE	POSITION WITH THE COMPANY	BUSINESS DURING PAS
<\$> <c></c>		
C. Larry Pope (43)	Vice President, Finance of the Company	Mr. Pope was elect President, Finance in July 1998. He j as Controller in 1 as Vice President from August 1995 to
Aaron D. Trub (63)	Vice President, Chief Financial Officer and Secretary of the Company	Mr. Trub has served President and Secretary Since 1978 July 1998, he also of Treasurer. In Jelected Chief Finathe Company.
Richard J. M. Poulson (59)	Vice President and Senior Advisor to the Chairman	Mr. Poulson joined as Vice President Advisor to the Cha 1998. Between 1994 was a senior manag the Appian Group, merchant bank with Washington, D.C. a Prior to 1994, Mr. senior corporate plaw firm of Hogan Washington, D.C. a

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# PART II

ITEM 5. MARKET FOR COMPANY'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market Information

The Common Stock of the Company is traded in the national over-the-counter market and is authorized for quotation on The Nasdaq National Market under the symbol "SFDS."

The following table sets forth, for the fiscal periods indicated, the highest and lowest sales prices of the Common Stock on The Nasdaq National Market.

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]	R	a	n	g	e		0	f		S	a	1	e	s		Ρ	r	i	C	е	s		
 	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	_	

	High	Low
Fiscal year ended April 27, 1997 First quarter	\$15.00 16.25 19.31 24.75	\$11.31 11.62 14.25 16.19
Fiscal year ended May 3, 1998 First quarter	31.12 33.87 35.62 36.37	22.00 22.75 24.37 28.62

#### Holders

As of July 10, 1998, there were 1,143 record holders of the Common Stock.

#### Dividends

The Company has never paid a cash dividend on its Common Stock and does not anticipate paying cash dividends on its Common Stock in the foreseeable future. In addition, the terms of certain of the Company's debt agreements prohibit the payment of cash dividends on the Common Stock. The payment of cash dividends, if any, will be made only from assets legally available for that purpose, and will depend on the Company's financial condition, results of operations, current and anticipated capital requirements, restrictions under then existing debt instruments and other factors deemed relevant by the board of directors.

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# ITEM 6.

## SELECTED FINANCIAL DATA

The selected consolidated financial data set forth below for the fiscal years indicated were derived from the Company's audited consolidated financial statements. The information should be read in conjunction with the Company's consolidated financial statements (including the notes thereto) and "Management's Discussion and Analysis of Financial Condition and Results of Operations" appearing elsewhere in, or incorporated by reference into, this report.

<TABLE> <CAPTION>

			F	Ι	S	C	A	L		Y	E	A	R		E	N	D	E	D				
 _	_	_	_	_	_	_	_	_	_	_	_	_	_	_		_	_	_	_	_	_	_	

• •	мау 3, 1998 		April 27, 1997		April 28, 1996		
			(In thousand	s, ex	cept per	share	
	3,479,828		3,549,673			\$	
	387,614		320,938				
	42,300		35,825		25,979		
	31,891		26,211		20,942		
. <b></b>	12,600	- <b></b>	-		- 	<b>-</b>	
					·		
	53,400		44,937		19,786		
	53,400	\$	44,937	\$	15,886	\$	
 \$ ==:	1.34	 \$ ===	- - 1.17	 \$	.42	\$	
\$	259,188 1,083,645 407,272 361,010	\$	164,312 995,254 288,486 307,486	\$	88,026 857,619 188,618 242,516	\$	
_	\$ = =	\$ 3,867,442 3,479,828 	\$ 3,867,442 \$ 3,479,828	\$ 3,867,442 \$ 3,870,611 3,479,828 3,549,673  387,614 320,938  219,861 191,225 42,300 35,825 31,891 26,211 12,600  80,962 67,677 27,562 22,740  \$ 53,400 \$ 44,937  \$ 53,400 \$ 44,937  \$ 1.34 \$ 1.17  \$ 1.34 \$ 1.17  \$ 39,732 38,558  \$ 259,188 \$ 164,312 1,083,645 995,254 407,272 288,486	\$ 3,867,442 \$ 3,870,611 \$ 2 3,479,828 3,549,673 2 387,614 320,938  219,861 191,225 42,300 35,825 31,891 26,211 12,600 -  80,962 67,677 27,562 22,740  \$ 53,400 \$ 44,937 \$  ===================================	\$ 3,867,442 \$ 3,870,611 \$ 2,383,893 3,479,828 3,549,673 2,203,626  387,614 320,938 180,267  219,861 191,225 103,095 42,300 35,825 25,979 31,891 26,211 20,942 12,600  80,962 67,677 30,251 27,562 22,740 10,465  53,400 44,937 19,786 - (3,900)  \$ 53,400 \$ 44,937 \$ 15,886  \$ 1.34 \$ 1.17 \$ 53 - (11)  \$ 1.34 \$ 1.17 \$ .42  39,732 38,558 35,000  \$ 259,188 \$ 164,312 \$ 88,026 1,083,645 995,254 857,619 407,272 288,486 188,618	

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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Management's discussion and analysis set forth below should be read in conjunction with the Company's consolidated financial statements (including the notes thereto) appearing elsewhere in this Form 10-K.

#### Introduction

The Company is comprised of a Meat Processing Group ("MPG") and a Hog Production Group ("HPG"). The MPG consists of five pork processing subsidiaries, Gwaltney, John Morrell, Lykes, Patrick Cudahy, and Smithfield Packing. The HPG consists of Brown's and the Company's interests in Smithfield-Carroll's and Circle Four.

#### Acquisitions

The Company has expanded through selective acquisitions of regional and multi-regional meat processing companies with well-recognized brand identities. The Company acquired John Morrell in December 1995 and Lykes in November 1996. The Company's fiscal 1998 operating results include those of John Morrell and Lykes for the full fiscal year. The Company's fiscal 1997 operating results include those of John Morrell for the full year and those of Lykes for 25 weeks. The Company's fiscal 1996 operating results include those of John Morrell for 18 weeks.

In December 1997, the Company reached an irrevocable agreement with members of the Schneider family, the controlling shareholders, to purchase all of their shares in Schneider Corporation ("Schneider") as part of an offer by the Company to acquire all of the shares of Schneider. Schneider produces and markets fresh pork and a full line of processed meats in Canada and had revenues in its fiscal year ended October 1997 of US\$512.7 million. A lawsuit contesting the acquisition was filed by a Canadian competitor and other Schneider shareholders. The court dismissed these claims, which have since been appealed. If the Company is successful in the appeals process, management anticipates that the acquisition will be completed in the second quarter of fiscal 1999.

## Price-Risk Management

Substantially all of the Company's products are manufactured from commodity-based raw materials, primarily live hogs. The cost of live hogs is subject to wide fluctuations due to unpredictable factors such as the price of corn and soybean meal (the principal feed ingredients for a hog), weather conditions, economic conditions, government regulation and other unforeseen circumstances. The pricing of the Company's fresh pork and processed meats are monitored and adjusted upward and downward in reaction to changes in the cost of the underlying raw materials. The unpredictability of the raw material costs limit the Company's ability to forward price fresh pork and processed meat products without the use of commodity contracts through a program of price-risk management. The Company uses price-risk management to enhance its ability to engage in forward sales contracts, where prices for future deliveries are fixed, by purchasing (or selling) commodity contracts for future periods to reduce or

Other	26,35
TOTAL OTHER ASSETS	
LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 820,89
CURRENT LIABILITIES: Note payable Current portion of long-term debt Accounts payable Accrued expenses Income taxes payable	6,24 2,79 45,23
TOTAL CURRENT LIABILITIES	54,27
Long-term debt	387,73
Deferred income taxes and other noncurrent liabilities	17,87
Shareholders' equity	361,01
/MADIES	\$ 820,89

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The accompanying notes are an integral part of these balance sheets.

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SCHEDULE I -- CONDENSED FINANCIAL INFORMATION OF REGISTRANT

SMITHFIELD FOODS, INC.

# PARENT COMPANY STATEMENTS OF INCOME

<TABLE> <CAPTION>

	53 WEEKS ENI MAY 3, 199	
<s> Sales</s>	<c></c>	(IN THOUSANDS)  C>  \$
Cost of Sales	9,589	1,820
Gross Profit	(9,589)	(1,820)
subsidiaries	4,686	10,911
Depreciation expense	843	903
Interest expense	24,578	16,434
Nonrecurring charge	12,600	
Loss before income tax benefit and equity in earnings of subsidiaries	(52,296)	(30,068)

Income tax benefit	(19,130)	(12,562)
Loss before equity in earnings of subsidiaries Equity in earnings of subsidiaries	(33,166) 86,566	(17,506) 62,443
Net income	\$ 53,400	\$ 44,937

 ====**==** | **====**=== |The accompanying notes are an integral part of these statements.

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# SCHEDULE I -- CONDENSED FINANCIAL INFORMATION OF REGISTRANT

# SMITHFIELD FOODS, INC.

# PARENT COMPANY STATEMENTS OF CASH FLOWS

<TABLE> <CAPTION>

CAFITON		
	53 WEEKS ENDED MAY 3, 1998	APRIL 27, 1
		(IN THOUSAND
<\$>	<c></c>	<c></c>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 53,400	\$ 44,937
Adjustments to reconcile net income to net cash provided		
by operating activities:		
Depreciation and amortization	1,461	1,040
Gain on sale of property and equipment	<del>-</del> -	(2,328
Deferred income taxes and other noncurrent liabilities	13,966	(37,308
Accounts receivables	3,351	(1,329
Receivables from related parties	1,414	45
Other current assets	(10,784)	(3,367
Accounts payable and accrued expenses	14,243	15,696
Refundable income taxes	(2,300)	
Income taxes payable	(1,789)	1,560
Other assets	(10,495)	(1,541
Net cash provided by operating activities	62,467	17,405
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(9,332)	(3,226
Proceeds from sale of property, plant and equipment		3,424
Increase in investments in and advances to subsidiaries, net		
of common stock issued to acquire John Morrell & Co	(235,117)	(80,800
Investment in partnerships	(5,213)	(5,660
Net cash used in investing activities		(86,262
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from issuance (repayments) of short-term debt		(500

http://www.sec.gov/Archives/edgar/data/91388/0000916641-98-000848.txt

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Proceeds from issuance of long-term debt	447,150	140,000
Principal payments on long-term debt	(252,317)	(71,200
Exercise of options	124	1,270
Issuance of preferred stock		
Preferred dividends		(1,238
Net cash provided by financing activities	194,957	68,332
NET INCREASE (DECREASE) in cash and cash equivalents	7,762	(525
CASH AND CASH EQUIVALENTS at beginning of year	38	563
CASH AND CASH EQUIVALENTS at end of year	\$ 7,800	\$ 38
/m		========

  |  |The accompanying notes are an integral part of these statements.

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#### SCHEDULE I - CONDENSED FINANCIAL INFORMATION OF REGISTRANT

# SMITHFIELD FOODS, INC. NOTES TO PARENT COMPANY FINANCIAL STATEMENTS

May 3, 1998 and April 27, 1997

- 1. The Notes to Parent Company Financial Statements should be read in conjunction with the Registrant's Notes to Consolidated Financial Statements included herein.
- 2. Restricted assets of Registrant:

Existing loan covenants contain provisions which limit the amount of funds available for transfer from the subsidiaries to Smithfield Foods, Inc. without the consent of certain lenders.

3. Accrued expenses as of May 3, 1998 and April 27, 1997 are as follows:

	======	
	\$45,232	\$28,617
Other	23,398	14,466
Self-insurance reserves	\$21,834	\$14,151
(In thousands)	1998	1997

# 4. Long-Term Debt:

In fiscal 1998, the Registrant entered into loan agreements with a bank group providing for \$350,000,000 in revolving credit facilities, consisting of a five-year \$300,000,000 revolving credit facility and a 364-day \$50,000,000 revolving credit facility. In connection with this refinancing, the Registrant repaid all borrowings under its previous \$300,000,000 credit facilities, which were terminated. The 364-day \$50,000,000 revolving credit facility was later terminated.

In fiscal 1998, the Registrant issued \$200,000,000 in aggregate principal amount of 10-year 7.625% senior subordinated notes. The net proceeds from the sales of the notes were used to repay indebtedness under the Registrant's \$300,000,000 revolving credit facility with the balance invested in short-term marketable debt securities.

In fiscal 1997, the Registrant privately placed \$140,000,000 of senior secured notes. The proceeds of the financing were used to repay \$65,200,000 of long-term bank debt and for investments in and advances to subsidiaries. In conjunction with the placement of these notes, the Registrant refinanced \$59,707,000 of existing long-term debt previously recorded by its subsidiaries. The result of the refinancing was to transfer debt to the parent and revise maturity dates and repayment schedules for the refinanced debt. No additional proceeds resulted from this refinancing.

As of May 3, 1998, the Registrant is guaranteeing \$18,942,000 of capital lease obligations of its subsidiaries and a \$300,000,000 credit facility that had no outstanding balance.

Scheduled maturities of the Registrant's long-term debt consists of the following (in thousands):

Fiscal Year	
1999	\$6,248
2000	2,362
2001	3,134
2002	3,083
2003	10,473
Thereafter	368,680
	\$393,980
	=======

- 5. The amount of dividends received from subsidiaries in fiscal 1998 and 1997 was \$43,423,000 and \$65,316,000, respectively.
- 6. In fiscal 1997, all of the Series C 6.75% cumulative convertible redeemable preferred stock, totaling \$20,000,000, was converted into the Registrant's common stock.

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- 7. In fiscal 1998, the Registrant's shareholders approved the reincorporation of the Registrant in Virginia from Delaware. The purpose of the reincorporation was to reduce annual franchise taxes and does not affect the Registrant's capitalization or the manner in which it operates.
- 8. Supplemental disclosures of cash flow information (in thousands):

Fiscal Year 1998 1997 1996

Interest paid, net of amount capitalized	\$20,901	\$11,106	\$ 1,807
	=====	=====	#====
Income taxes paid	\$10,179	\$15,043	\$ 1,685
	======	======	=====
Noncash investing and financing activities:			
Refinancing of long-term debt	\$ -	\$59,707	\$ -
-	=====	=====	=====
Conversion of preferred stock to common stock	\$ -	\$20,000	\$10,000
	======	=====	=====
Common stock issued for acquisition	\$ -	\$ -	\$33,000
-	=====	======	=====
Conversion of receivables from related parties			
to investments in partnership	\$ -	\$ 7,691	\$ -
	=====	=====	=====

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AS EXECUTED

SMITHFIELD FOODS, INC., A VIRGINIA CORPORATION

AND

HARRIS TRUST AND SAVINGS BANK RIGHTS AGENT

RIGHTS AGREEMENT AS AMENDED

DATED AS OF MAY 1, 1998