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14   Q   How does the fact, if at all, that

15 Windows 98 comes with Internet Explorer affect a

16 corporation that has standardized on Netscape

17 Navigator?

18   MS. WHEELER: Objection. Lack of

19 foundation.

20   THE WITNESS: Well, it would require

21 that end user to uninstall Internet Explorer 4.0 or

22 install next to it Netscape Communicator. And

23 this -- then they would have two browsers on it where

24 most companies would just prefer to support one

25 browser and, once again, go back into the training

1   issue. And most corporations would not -- would

2   prefer not to have any items in the user interface

3   that they're not ready to support.

4   Q   BY MS. GIULIANELLI: What is the basis

5   for your understanding that it would entail more

6   support to have two. browsers on there?

7   A   Well, generally a company, like they're

8   developing an Intranet for their own in-house

9   information, will understand which browser they're

10   using or the company is using to access that

11   Intranet. And if they had standardized on

12   communicator and -- but some of their end users were

13   using Internet Explorer, the screens that came up

14   might not work the same. So although the products

15   are very similar, in some cases java applets or other

16   items that are tuned or customized to one of the two

17   primary browsers don't work. So that would be the

18   example.

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24   Q   You were also asked whether Packard

25   Bell NEC could simply pre-install Netscape Navigator

1   if it wanted.

2   Do you recall that?

3   A   Yes, I do.

4   Q   If Internet Explorer is already

5   pre-installed, would Packard Bell NEC likely

6   pre-install Netscape Navigator as well?

7   A   No.

8   Q   Why not?

9   A   It wouldn't make sense to have two very

10   large programs installed using up the hard disk drive

11   and it might be confusing to the end user as to why

12   two of the same applications were included.

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