

UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF DELAWARE

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UNITED STATES OF AMERICA,	)	
	)	
Plaintiff,	)	Civil Action No. 99-005 (MMS)
	)	
vs.	)	
	)	
DENTSPLY INTERNATIONAL, INC.,	)	
	)	
Defendant.	)	

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**PLAINTIFF’S RULE 26(a)(1) INITIAL DISCLOSURES**

Pursuant to Fed. R. Civ. P. 26(a), plaintiff the United States of America hereby serves these Initial Disclosures to Defendant. Appendix A to these disclosures identifies those individuals who may have discoverable information relevant to disputed facts alleged with particularity in the pleadings. Appendix B to these disclosures describes the documents, data compilations, and tangible things held by the Antitrust Division that may be relevant to disputed facts alleged with particularity in the pleadings.

These disclosures do not include the names of any potential experts retained or consulted by the United States. The United States will produce information relating to experts as may be appropriate under Federal Rule of Civil Procedure 26(a)(2) at the times provided by that Rule or any supervening order of the Court. In addition, the disclosures do not include names of current or former officers, directors, or employees of Dentsply, nor do they include documents produced by Dentsply.

These disclosures do not constitute waiver of any work product protection and are without prejudice to any other issue or argument.

DATED: February 17, 1999

COUNSEL FOR PLAINTIFF  
UNITED STATES OF AMERICA

\_\_\_\_\_  
/s/

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William E. Berlin  
Jean Lin  
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Antitrust Division  
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RICHARD G. ANDREWS  
UNITED STATES ATTORNEY

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## APPENDIX A

### A. **Individuals who may have discoverable information relevant to disputed facts alleged with particularity in the pleadings.**

Attached is a list of individuals who may have discoverable information relevant to disputed facts alleged with particularity in the pleadings. The list is divided into five categories. The categories and the subjects of discoverable information, possessed by the individuals within each category, are listed below:

1. Individuals associated with **DEALERS** of prefabricated artificial teeth and/or other dental products

Possess information relating to: differences between different types of dealers<sup>1</sup>; business relationship of each type of dealer with Dentsply and/or other manufacturers of dental products; services provided to laboratories by some types of dealers; services provided to dentists by other types of dealers; and/or requirements and preferences of laboratories in purchasing prefabricated artificial teeth.

2. Individuals associated with **MANUFACTURERS** of prefabricated artificial teeth and/or other dental products

Possess information relating to: business relationship of manufacturers with dealers; services provided by dealers to manufacturers and laboratories; the market for the manufacture, distribution, and sale of prefabricated artificial teeth and other dental products; differentiation of prefabricated teeth by quality, cost, and materials; competition with Dentsply and each

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<sup>1</sup> While dealers have been grouped, for convenience, under one heading, this does not indicate that dealers are interchangeable. In fact, as explained in the Complaint, there are significant differences among dealers.

other in the United States and abroad; and/or effect on manufacturers of Dentsply's practices, policies, and relationships with dealers.

3. Individuals associated with dental **LABORATORIES**

Possess information relating to: business relationship of laboratories with dealers; preferences and requirements of laboratories purchasing prefabricated artificial teeth and other dental products; preferences and requirements of dentists purchasing dentures and other dental products; and/or services provided to laboratories by dealers.

4. Individuals associated with **TRADE ASSOCIATIONS AND DENTAL SCHOOLS**

Possess information relating to: the market for prefabricated artificial teeth and other dental products; the relationship of manufacturers, dealers, laboratories, and dentists in the markets for prefabricated artificial teeth and other dental products; and/or differentiation of prefabricated artificial teeth by quality, cost, and materials.

5. Individuals associated with **FOREIGN GOVERNMENTAL ORGANIZATIONS**

Possess information relating to: the market for prefabricated artificial teeth and other dental products outside of the United States; distribution and sale of prefabricated artificial teeth and other dental products outside of the United States; and/or competition between Dentsply and other manufacturers of prefabricated artificial teeth outside of the United States.

## DEALERS

1. Name: Steven Richard Desautel (Vice President and General Manager)  
Company: Accu Bite Dental Supply  
Address: 2 Industrial Park Drive  
Williamston, MI 48895
  
2. Name: Jeff Wells  
Company: Adium Dental Products, Inc.  
Address: 3301 Olive Avenue  
Long Beach, CA 90807  
Telephone: (310) 595-5693  
(800) 892-2144
  
3. Name: Larry Greenfeld  
Company: Alvy Dental Supply  
Address: Nutley, NJ  
Telephone: (201) 667-3391
  
4. Name: Jim Moubarak  
Company: AM Dental Supply  
Address: 16215 North Freeway  
Houston, TX 77090  
Telephone: (713) 893-8573
  
5. Name: Janet Dailey  
Company: Americana Dental  
Address: Tampa, FL  
Telephone: (813) 888-8889
  
6. Name: Joy Chew  
Company: Ami Dental  
Address: Houston, TX  
Telephone: (713) 777-3422

7. Name: Betsy Harris (Manager of Tooth and Gold Department)  
Company: Atlanta Dental Supply  
Address: 3080 Presidential Drive  
Atlanta, GA 30340  
Telephone: (404) 329-6317  
Counsel: Ronald Raven and John C. Williams  
Williams & Williams  
1612 Northeast Express Way  
Atlanta, GA 30329  
(404) 325-9630
8. Name: Gerry Archer  
Company: Barr Dental  
Address: Medford, OR  
Telephone: (541) 779-2001
9. Name: Fred Cyker  
Company: Barton-Cyker Dental  
Address: Windsor, CT  
Telephone: (860) 683-2923
10. Name: Barry Salzman  
Company: Becker-Parkin Dental Equipment & Supply Co.  
Address: New York, NY  
Telephone: (516) 364-7500  
Counsel: Leonard Weber
11. Company: Bee Bee's Hive Inc.  
Address: 424 SW 22nd Avenue  
Miami, FL 33135-3195  
Telephone: (305) 643-3044
12. Name: Chip Yu  
Company: CDS Dental Supply  
Address: Anaheim, CA  
Telephone: (714) 666-8563
13. Name: Leah  
Company: Conger Dental  
Address: 1917 SW Gage Blvd.  
Topeka, KS 66604  
Telephone: (800) 255-3983

14. Company: Continental Dental  
Address: 5119 N. 19th Avenue, Suite B  
Phoenix, AZ 85015  
Telephone: (602) 246-7951
15. Name: Jeffrey Libman (formerly Florida Regional Manager for Outside Sales)  
Company: Darby Dental Lab Supply Company Inc.  
Address: 3890 Park Central Blvd. North  
Pompano Beach, FL 33064  
Counsel: Richard P. Romeo  
Salon, Marrow & Dyckman  
685 Third Avenue  
New York, NY 10017  
(212) 661-7100, ext. 206
16. Name: Sidney Nordhauser (General Manager)  
Company: Darby Dental Lab Supply Company Inc.  
Address: 865 Merrick Avenue  
Westbury, NY 11590  
Telephone: (800) 826-6050  
(516) 683-1619, ext. 2601  
Counsel: Richard P. Romeo  
Salon, Marrow & Dyckman  
685 Third Avenue  
New York, NY 10017  
(212) 661-7100, ext. 206
17. Name: Art Stengel  
Company: Dart Dental Supply  
Address: Hamden, CT  
Telephone: (203) 287-1106
18. Name: David Torosian (President & Owner)  
Company: Davis Dental Supply  
Address: 13120 Saticoy Blvd.  
N. Hollywood, CA 91605  
Telephone: (818) 765-4994
19. Name: Carroll Young  
Company: Dental Distributers  
Address: 10387 Gandy  
St. Petersburg, FL  
Telephone: (813) 576-0553

20. Name: Regis G. Vetrano (General Manager)  
Company: Dental Laboratory Discount Supply  
Address: 810 East Main Street  
Branford, CT 06405  
Telephone: (203) 483-3875  
Counsel: Martha Gifford  
Proskauer, Rose, Goetz & Mendelsohn  
1585 Broadway  
New York, NY 10036  
(212) 969-3490
21. Name: Karen  
Company: Dental Technicians Supply  
Address: 30 Nassau Terminal Road  
New Hyde Park, NY 11040  
Telephone: (800) 247-2385
22. Name: Robert Raths (Former President)  
Company: Dental Technicians Supply  
Address: 30 Nassau Terminal Road  
New Hyde Park, NY 11040  
Telephone: (800) 343-3445  
(800) 844-2040
23. Name: Lenny Heller (Domestic Manager)  
Company: Dentorium Products Company, Inc.  
Address: 18 West 21st Street  
New York, NY 10010  
Telephone: (212) 242-6931  
Counsel: Nathan Newman (Vice President and General Counsel)  
18 West 21st Street  
New York, NY 10010  
(212) 242-6931
24. Name: George Martin (President)  
Company: Dentorium Products Company, Inc.  
Address: 18 West 21st Street  
New York, NY 10010  
Telephone: (212) 242-6931  
Counsel: Nathan Newman (Vice President and General Counsel)  
18 West 21st Street  
New York, NY 10010  
(212) 242-6931

25. Name: Dee Stagner  
Company: Direct Dental  
Address: Sparks, NV  
Telephone: (702) 331-4300
26. Name: Thomas Cavanagh (Former President)  
Company: Frink Dental  
Address: 1771 Commerce Drive  
Elk Grove Village, IL 60007  
Telephone: (708) 364-1800  
(708) 952-0364  
Counsel: Martha Gifford  
Proskauer, Rose, Goetz & Mendelsohn  
1585 Broadway  
New York, NY 10036  
(212) 969-3490
27. Name: Irwin  
Company: Global Dental Supply  
Address: Lakewood, NJ 08701
28. Name: John Jankowiak  
Company: Great Lakes Orthodontics  
Address: Tonawanda, NY  
Telephone: (716) 695-6251
29. Name: Paul A. Guggenheim (President)  
Company: Guggenheim Dental Supply  
Address: 12619 Daphne Avenue  
Hawthorne, CA 90250  
Telephone: (213) 757-1571
30. Name: Saul Shernowitz  
Company: Island Dental Supply  
Address: Hauppauge, NY  
Telephone: (516) 231-5800
31. Name: Kay Anderson  
Company: Jack Silcox  
Address: Brecksville, OH

32. Name: LeVon McGalliard  
Company: Jahn Dental  
Address: San Antonio, TX  
Telephone: (210) 227-2383
33. Name: Martin Keane  
Company: Keane Dental Supply  
Address: Toledo, OH  
Telephone: (419) 473-3032
34. Name: Morton Spatz (President)  
Company: Lincoln Dental  
Address: 616 Hollywood Avenue  
Cherry Hill, NJ 08002  
Telephone: (609) 488-1333  
(800) 289-6678  
Counsel: Leslie H. Spatz  
1800 Callowhill Street  
Philadelphia, PA 19130
35. Name: Cliff Marsh  
Company: Marsh Dental  
Address: Hackensack, NJ  
Telephone: (201) 487-4472
36. Name: Ann Collings (Manager)  
Company: Meer Dental  
Address: 7277 North Haggard Road  
Canton, MI 48187  
Telephone: (313) 454-0300, ext. 224
37. Name: Tim Cluley (Merchandise Manager)  
Company: Midwest Dental Supply  
Address: Wichita Falls, TX  
Telephone: (817) 691-4102
38. Name: Carl (General Manager)  
Company: Ohio Dental Supply  
Address: Cincinnati, OH  
Telephone: (513) 648-9510  
(800) 333-3685

39. Name: Kenneth G. Ott (President)  
Company: Ott Dental Supply  
Address: 3242 Brighton Road  
Pittsburgh, PA 15212  
Telephone: (412) 766-6268
40. Name: Robert Cherkas  
Company: Parkway Dental  
Address: Pennsauken, NJ  
Telephone: (609) 488-1120
41. Name: James Wiltz (President)  
Company: Patterson Dental Company  
Address: 1031 Mendota Heights Road  
St. Paul, MN 55120  
Counsel: Jeffrey F. Shaw  
Briggs & Morgan  
2200 First National Bank Building  
St. Paul, MN 55101  
(652) 223-6565
42. Name: Keyhan Kashfian (President and Part-owner)  
Company: Pearson Dental Supply, Inc.  
Address: 13161 Telfair Avenue  
Sylmar, CA 91342  
Telephone: (818) 362-2600, ext. 222
43. Name: Tim  
Company: Popp Dental Supply  
Address: 5701 Broad Street  
Greendale, WI 53129  
Telephone: (414) 421-6595  
(414) 282-6440
44. Name: U.V. Everett  
Company: Professional Dental Associates  
Address: Altamonte, FL  
Telephone: (407) 332-4776
45. Company: Quality Dental Central  
Address: Orlando, FL  
Telephone: (800) 477-1955

46. Company: Reeve Dental  
Address: Titusville, FL 32796  
Counsel: Kurt M. Rupert  
Hartzog, Conger & Cason  
1600 Bank of Oklahoma Plaza  
201 Robert S. Kerr  
Oklahoma City, OK 73102  
(405) 235-7000
47. Name: Chip Buckley  
Company: Smith-Holden  
Address: Providence, RI  
Telephone: (401) 331-0742  
(800) 877-5806 (branch)
48. Name: Kevin Ackeret (Executive Vice President)  
Company: Sullivan Dental  
Address: 10920 West Lincoln Avenue  
West Allis, WI 53227  
Telephone: (414) 321-8881  
Counsel: Martha Gifford  
Proskauer, Rose, Goetz & Mendelsohn  
1585 Broadway  
New York, NY 10036  
(212) 969-3490
49. Company: Summit Dental Inc.  
Address: 180 Brand Avenue  
P.O. Box 99  
Salem, VA 24153  
Telephone: (703) 375-2712
50. Name: Bill Buxton (Owner)  
Company: Technical Dental Supply  
Address: 170 Main Street  
York Plaza  
Fredericton, NB E3A1C8  
Canada  
Telephone: (506) 462-0093  
(800) 565-4004

51. Name: Esther J. Buxton  
Company: Technical Dental Supply  
Address: 170 Main Street  
York Plaza  
Fredericton, NB E3A1C8  
Canada  
Telephone: (506) 462-0093  
(800) 565-4004
52. Company: Texas Dental Service  
Address: San Antonio, TX  
Telephone: (210) 696-7770
53. Name: Martha Thomas  
Company: Thomas Dental Supply  
Address: Oklahoma City, OK  
Telephone: (918) 663-4113
54. Name: John Morgano  
Company: Trinity Dental Products, Inc.  
Address: 2600 Keslinger Road, Unit B  
P.O. Box 741  
Geneva, IL 60134  
Telephone: (800) 828-3839  
(708) 208-6890  
(708) 232-1606
55. Name: Pete Morgano  
Company: Trinity Dental Products, Inc.  
Address: 2600 Keslinger Road, Unit B  
P.O. Box 741  
Geneva, IL 60134  
Telephone: (800) 828-3839  
(708) 208-6890  
(708) 232-1606
56. Name: David Dhuet  
Company: Valley Dental Supply  
Address: 4211 W. Magnolia Blvd.  
Burbank, CA 91505  
Telephone: (818) 984-0990

57. Name: Sarah  
Company: Williams Dental Supply  
Address: Worcester, MA  
Telephone: (508) 752-7879
58. Name: Maurice Mazz (Branch Manager)  
Company: Zahn Dental Company, Inc. (a subsidiary of Henry L. Schein Co.)  
Address: 135 Duryea Road  
Melville, NY 11747-3834  
Telephone: (212) 969-3971  
(800) 496-9500, ext. 2  
(800) 582-2702, ext. 6639  
Counsel: Martha Gifford  
Proskauer, Rose, Goetz & Mendelsohn  
1585 Broadway  
New York, NY 10036  
(212) 969-3490
59. Name: Norman Weinstock (President)  
Company: Zahn Dental Company, Inc. (a subsidiary of Henry L. Schein Co.)  
Address: 135 Duryea Road  
Melville, NY 11747-3834  
Counsel: Martha Gifford  
Proskauer, Rose, Goetz & Mendelsohn  
1585 Broadway  
New York, NY 10036  
(212) 969-3490

## MANUFACTURERS

1. Name: Bruno Pozzi (President and CEO)  
Company: American Tooth Industries/Justi  
Address: 1200 Stellar Drive  
Oxnard, CA 93033-2404  
Telephone: (805) 487-9868
2. Name: Arthur Schepp (Senior Vice President)  
Company: American Tooth Industries/Justi  
Address: 1200 Stellar Drive  
Oxnard, CA 93033-2404  
Telephone: (805) 487-9868
3. Name: Roberto Trada (Vice President in Charge of Production)  
Company: American Tooth Industries/Justi  
Address: 1200 Stellar Drive  
Oxnard, CA 93033-2404  
Telephone: (805) 487-9868
4. Name: Gary Berg (President of Lab Products Division)  
Company: Austenal Corporation/Myerson-Kenson  
Address: 4101 W. 51st Street  
Chicago, IL 60632-4287  
Telephone: (312) 838-6026
5. Name: Bryan Bremer (CEO of Austenal Corporation and President of Tooth Division)  
Company: Austenal Corporation/Myerson-Kenson  
Address: 4101 W. 51st Street  
Chicago, IL 60632-4287  
Telephone: (312) 838-6026
6. Name: James H. Swartout (Myerson Marketing Manager)  
Company: Austenal Corporation/Myerson-Kenson  
Address: 4101 W. 51st Street  
Chicago, IL 60632-4287  
Telephone: (312) 838-6026  
(773) 735-0600, ext. 3460

7. Name: Ron Shuman (Vice President)  
Company: Fricke International Inc.  
Address: 208 W. Ridge Road  
Villa Park, IL 60181  
Telephone: (800) 537-4258
8. Name: Bernard J. Bolka, III (Vice President of Finance and Administration)  
Company: Heraeus Kulzer, Inc.  
Address: 4315 S. Lafayette Blvd.  
South Bend, IN 45514-2517  
Telephone: (219) 299-6612
9. Name: Kerry Connelly (Group Marketing Manager)  
Company: Heraeus Kulzer, Inc.  
Address: 4315 S. Lafayette Blvd.  
South Bend, IN 45514-2517
10. Name: Bob Foyle (President and Chief Operating Officer)  
Company: Heraeus Kulzer, Inc.  
Address: 4315 S. Lafayette Blvd.  
South Bend, IN 45514-2517
11. Name: Mike Brennan (Vice President of Marketing)  
Company: Ivoclar North America, Inc.  
Address: 175 Pineview Drive  
Amherst, NY 14228  
Counsel: Alan S. Korman (Vice President - General Counsel)  
175 Pineview Drive  
Amherst, NY 14228  
(716) 691-2280
12. Name: Robert Ganley (President)  
Company: Ivoclar North America, Inc.  
Address: 175 Pineview Drive  
Amherst, NY 14228  
Telephone: (716) 691-2200  
Counsel: Alan S. Korman (Vice President - General Counsel)  
175 Pineview Drive  
Amherst, NY 14228  
(716) 691-2280

13. Name: Jennifer Hamburger (Product Manager of Removable Products)  
Company: Ivoclar North America, Inc.  
Address: 175 Pineview Drive  
Amherst, NY 14228  
Counsel: Alan S. Korman (Vice President - General Counsel)  
175 Pineview Drive  
Amherst, NY 14228  
(716) 691-2280
14. Name: Tom Kingston (Chief Financial Officer)  
Company: Ivoclar North America, Inc.  
Address: 175 Pineview Drive  
Amherst, NY 14228  
Counsel: Alan S. Korman (Vice President - General Counsel)  
175 Pineview Drive  
Amherst, NY 14228  
(716) 691-2280
15. Name: Patrick M. Segnere (Vice President of Sales for Laboratory Products)  
Company: Ivoclar North America, Inc.  
Address: 175 Pineview Drive  
Amherst, NY 14228  
Telephone: (716) 691-0010  
Counsel: Alan S. Korman (Vice President - General Counsel)  
175 Pineview Drive  
Amherst, NY 14228  
(716) 691-2280
16. Name: George Stantowski (Vice President of Technology)  
Company: Ivoclar North America, Inc.  
Address: 175 Pineview Drive  
Amherst, NY 14228  
Counsel: Alan S. Korman (Vice President - General Counsel)  
175 Pineview Drive  
Amherst, NY 14228  
(716) 691-2280

17. Name: Joe Burkhart (Controller)  
Company: Universal Dental Division of the Lactona Corporation  
Address: 201 Commerce Drive  
Montgomeryville, PA 18936  
Counsel: Robert M. Stengel  
Law Offices of Robert Stengel  
182 North Broad Street  
P.O. Box 1007  
Doylestown, PA 18901  
(215) 348-8484
18. Name: Gordon W. Hagler (Former President)  
Company: Universal Dental Division of the Lactona Corporation  
Address: 201 Commerce Drive  
Montgomeryville, PA 18936  
Telephone: (215) 368-2000  
Counsel: Robert M. Stengel  
Law Offices of Robert Stengel  
182 North Broad Street  
P.O. Box 1007  
Doylestown, PA 18901  
(215) 348-8484
19. Name: Anthony G. Montemurro (Former President)  
Company: Universal Dental Division of the Lactona Corporation  
Address: 201 Commerce Drive  
Montgomeryville, PA 18936  
Telephone: (215) 368-2000  
Counsel: Robert M. Stengel  
Law Offices of Robert Stengel  
182 North Broad Street  
P.O. Box 1007  
Doylestown, PA 18901  
(215) 348-8484

20. Name: Stanley Bryde (Controller)  
Company: Vident  
Address: 3150 E. Birch Street  
Brea, CA 92621  
Telephone: (714) 961-6200  
Counsel: George R. Baffa, Esq.  
Hahn & Hahn  
301 East Colorado Blvd., Suite 900  
Pasadena, CA 91109-1977  
(626) 796-9123
21. Name: George Eages (Products Manager)  
Company: Vident  
Address: 3150 E. Birch Street  
Brea, CA 92621  
Telephone: (714) 961-6200  
Counsel: George R. Baffa, Esq.  
Hahn & Hahn  
301 East Colorado Blvd., Suite 900  
Pasadena, CA 91109-1977  
(626) 796-9123
22. Name: Vern Hale (Vice President Sales and Marketing)  
Company: Vident  
Address: 3150 E. Birch Street  
Brea, CA 92621  
Telephone: (714) 961-6200, ext. 220  
Counsel: George R. Baffa, Esq.  
Hahn & Hahn  
301 East Colorado Blvd., Suite 900  
Pasadena, CA 91109-1977  
(626) 796-9123
23. Name: Jorges Pages (Laboratory Products Manager)  
Company: Vident  
Address: 3150 E. Birch Street  
Brea, CA 92621  
Telephone: (714) 961-6200  
Counsel: George R. Baffa, Esq.  
Hahn & Hahn  
301 East Colorado Blvd., Suite 900  
Pasadena, CA 91109-1977  
(626) 796-9123

24. Name: Wayne W. Whitehill (President)  
Company: Vident  
Address: 3150 E. Birch Street  
Brea, CA 92621  
Telephone: (714) 961-6200  
Counsel: George R. Baffa, Esq.  
Hahn & Hahn  
301 East Colorado Blvd., Suite 900  
Pasadena, CA 91109-1977  
(626) 796-9123
25. Name: Mark De Torre (Marketing Development Manager)  
Company: 3M's Dental Products Division  
Address: 3M Center Bldg., 275-2SE-03  
P.O. Box 3275  
St. Paul, MN 55133-3275  
Telephone: (612) 736-5866  
Counsel: Carol L. Bros  
3M  
Minnesota Mining and Manufacturing Company  
P.O. Box 33428  
St. Paul, MN 55133-3428  
(612) 733-1363
26. Name: Jerry Swanson (Product Development Manager)  
Company: 3M's Dental Products Division  
Address: 3M Center Bldg., 260-28-09  
St. Paul, MN 55144-1000  
Telephone: (612) 733-7360  
Counsel: Carol L. Bros  
3M  
Minnesota Mining and Manufacturing Company  
P.O. Box 33428  
St. Paul, MN 55133-3428  
(612) 733-1363

## LABORATORIES

1. Name: John Alvarez  
Company: AB Precision Dental  
Address: 870 N. Linder Road, NE, Suite E  
Meridan, ID 83642  
Telephone: (208) 888-7401
2. Name: Wayne Murray (Owner)  
Company: Acrylic Works Dental Lab  
Address: 216 S. Seventh Street, Suite 19  
Las Vegas, NV 89101  
Telephone: (702) 382-3132
3. Company: American Dental  
Address: Covington, KY  
Telephone: (606) 331-0300
4. Name: Scott  
Company: Arizona Implants  
Address: Temple, AZ
5. Company: Bold Dental Lab  
Address: San Leandro, CA  
Telephone: (415) 352-4224
6. Name: Nip Nguyen  
Company: Boos Dental Lab  
Address: P.O. Box 669  
Minneapolis, MN 55411  
Telephone: (619) 529-9655
7. Name: Neal Courter (Technician)  
Company: Brabant Dental Lab  
Address: 1616 29th Street, #200  
Sacramento, CA 95816  
Telephone: (916) 452-7327
8. Name: Chris O'Banks (General Manger)  
Company: Brabant Dental Lab  
Address: 1616 29th Street, #200  
Sacramento, CA 95816  
Telephone: (916) 452-7327

9. Name: Dell Reeves  
Company: Burien Prosthetics  
Address: Seattle, WA
10. Name: Peter A. Hartleb, CDT  
Company: Cape Coral Dental Labs, Inc.  
Address: 4632 Vincennes Blvd.  
Cape Coral, FL 33904  
Telephone: (941) 549-0555
11. Name: Norman F. Cho  
Company: Castle Dental Laboratory  
Address: 30 Hill, Suite B  
Daly City, CA 94014  
Telephone: (415) 991-4422
12. Name: Paul Letterman  
Company: Ceramic Arts Dental Labs, Inc.  
Address: 7451 W. Oakland Park Blvd.  
Lauderhill, FL 33319  
Telephone: (305) 748-3800
13. Name: Sam Golman  
Company: Dahlin Dental Lab  
Address: 393 South Harlan, #210  
Lakewood, CO 80226  
Telephone: (303) 936-8241
14. Name: Dorrie  
Company: Dahlin/Fernandez/Fritz  
Address: Portland, OR
15. Name: Jim Bosheven  
Company: Davis Labs  
Address: Grand Rapids, MI 49548  
Telephone: (616) 243-3311
16. Name: Cindy Harrell  
Company: Dental Express, Inc.  
Address: 1640 Albritton Drive, #1  
Kennesaw, GA  
Telephone: (770) 499-1053

17. Name: Alice Sager  
Company: Dental Laboratories, Inc.  
Address: 1099 Wilburn Road  
Heber Springs, AR 72543  
Telephone: (501) 362-3132
18. Name: Susan Reeves  
Company: Dental Prosthetic Services  
Address: P.O. Box 2939  
Cedar Rapids, IA 52406  
Telephone: (319) 393-1990
19. Name: George Obst (President and CEO)  
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24. Company: Equipoise Dental Lab  
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27. Name: Phil Watkins (Co-owner)  
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29. Name: Keith Allred (Director of Professional Services)  
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30. Name: Ron Fichter (Manager/Removables Department)  
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34. Name: Bruce  
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35. Name: Mike Deloi  
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36. Name: Don Harresen  
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Telephone: (913) 235-9293
37. Name: Bill Raven  
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Telephone: (913) 235-9293
38. Name: Jim Schroeder (General Manager)  
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40. Name: Rand Jaslow  
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41. Name: John Martino  
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42. Name: Chey Miller  
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43. Name: Tom Willford  
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44. Name: Ralph Langer  
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50. Name: Dr. Nakamura  
Company: Dr. Nakamura  
Address: La Jolla, CA
51. Name: Jeff Napier  
Company: Napier Dental Lab  
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55. Name: Lynn McWorder  
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56. Name: Danville T. Winstead (President)  
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59. Name: Kathryn Haynes  
Company: Pittman Dental Lab  
Address: Gainsville, GA
60. Name: Sandy Clark  
Company: Precision Dental Lab  
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61. Name: Jerry  
Company: Professional Dental Lab  
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62. Name: Bruce Keeling  
Company: Progressive Prosthetics  
Address: Scottsdale, AZ
63. Company: Recigno Dental Lab  
Address: Pennsylvania  
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64. Company: Roe Dental Lab  
Address: 9565 Midwest Avenue  
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65. Name: Frank Lloyd  
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66. Name: Nancy Livingston  
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72. Name: Barbara Royal  
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73. Name: Jeff Skold  
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75. Name: Eloy Sepulveda  
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78. Name: Jennifer  
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80. Name: Connie  
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83. Name: Jim Chandler  
Company: Willow Creek Prosthodontic Lab  
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84. Name: Fred  
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3. Name: Edwards Shils, PhD (Executive Director)  
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4. Name: Robert Stanley (Former Executive Director)  
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6. Name: Dr. Markt  
Company: Southern Illinois School of Dental Medicine
7. Name: Dr. Savoca  
Company: Southern Illinois School of Dental Medicine

8. Name: Dr. Woerner  
Company: Southern Illinois School of Dental Medicine
9. Name: Dr. John Bummer (Chairman of Removables)  
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10. Name: Dr. Jay Gershen (Dean)  
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11. Name: Dr. Ron Mito (Associate Dean of Clinical Dental Services)  
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Company: University of Illinois at Chicago Dental School
13. Name: Dr. Richard Perry (Professor)  
Company: University of Illinois at Chicago Dental School

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## APPENDIX B

### **B. Description of documents that may be relevant to disputed facts alleged with particularity in the pleadings.**

#### 1. Depositions

1. Deposition of Steven Richard Desautel (Accu Bite Dental Supply; May 29, 1997).
2. Deposition of Betsy Harris (Atlanta Dental; Sept. 12, 1996).
3. Deposition of Jeffrey Libman (Darby Dental Lab Supply Company Inc.; June 10, 1997).
4. Deposition of Sidney Nordhauser (Darby Dental Lab Supply Company Inc.; Aug. 29, 1996).
5. Deposition of Regis G. Vetrano (Dental Laboratory Discount Supply; July 24, 1996).
6. Deposition of Robert Raths (Former President of Dental Technicians Supply; Nov. 6, 1996).
7. Deposition of Thomas Cavanagh (Frink Dental; Aug. 22, 1996).
8. Deposition of Morton Spatz (Lincoln Dental; Nov. 14, 1996).
9. Deposition of James Wiltz (Patterson Dental Company; Sept. 5, 1996).
10. Deposition of Keyhan Kashfian (Pearson Dental Supply, Inc.; Aug. 5, 1996).
11. Deposition of Kevin Ackeret (Sullivan Dental; Sept. 6, 1996).
12. Deposition of Maurice Mazz (Zahn Dental Co., Inc.; Aug. 28, 1996).
13. Deposition of Norman Weinstock (Zahn Dental Company, Inc; July 23, 1996).

#### 2. Documents and/or Interrogatory Responses Provided by the Following Entities

1. American Tooth Industries/Justi
2. Austenal Corporation/Myerson-Kenson

3. Canadian Government Statistics, International Trade Division
4. Darby Dental Lab Supply Company Inc.
5. Dental Laboratory Discount Supply/H.L. Hayden Company
6. Dental Manufacturers of America, Inc.
7. Dental Technicians Supply
8. Dentorium Products Company, Inc.
9. Far West Dental Supply
10. Frink Dental
11. Henry L. Schein Co.
12. Heraeus Kulzer, Inc.
13. Ivoclar North America, Inc.
14. Lincoln Dental
15. National Association of Dental Labs
16. Ott Dental Supply
17. Patterson Dental Company
18. Pearson Dental Supply Inc.
19. Reeve Dental
20. Technical Dental Supplies
21. Universal Dental Division of the Lactona Corporation
22. Vident
23. Zahn Dental Company, Inc.
24. 3M

3. Miscellaneous

1. *Antitrust Compliance Program* by Dentsply International
2. Internal work product of the U.S. Department of Justice
3. Materials relating to experts retained or consulted with by the U.S. Department of Justice
4. News clippings
5. Promotional brochures
6. Teeth, color guides, video tapes and CD-ROMS