

**Collateral Valuation - Summary**

|                                |  |          |           |         |
|--------------------------------|--|----------|-----------|---------|
| Stock Price Assumptions as of: |  | 5-Sep-01 | Enron     | \$32.36 |
|                                |  |          | Compaq    | \$10.41 |
|                                |  |          | Eli Lilly | \$79.80 |

|                     | BA           | Chase        | Compass *    | FU           | Total        |
|---------------------|--------------|--------------|--------------|--------------|--------------|
| LTV                 | 80.0%        | 80.0%        | 80.0%        | 70.0%        |              |
| Original LOC        | \$40,000,000 | \$15,000,000 | \$10,000,000 |              |              |
| Outstanding         | \$2,579,392  | \$2,089,000  | \$3,489,871  | \$10,083,697 | \$18,241,960 |
| Current LTV         | 36.3%        | 69.6%        | 56.1%        | 73.1%        |              |
| Mkt Val. Collateral | \$7,098,961  | \$3,001,645  | \$6,224,002  | \$13,800,000 | \$30,124,608 |
| Collateral Req.     | \$3,224,240  | \$2,611,250  | \$3,179,202  |              | \$9,014,692  |
| Excess (Deficit)    | \$3,874,721  | \$390,395    |              |              | \$4,265,116  |
| Borrowing Power     | \$3,099,777  | \$3,121,116  | (\$210,669)  |              | \$3,101,424  |

BA - NFL Loan  
80.0%

\$5,000,000  
78.8%  
\$6,348,838  
\$6,250,000  
98,838

|                | BA        | Chase       | Compass * | FU  | Total       |
|----------------|-----------|-------------|-----------|-----|-------------|
| Original LOC   | \$750,000 | \$1,000,000 | \$500,000 | \$0 | \$2,250,000 |
| Outstanding    | \$0       | \$0         | \$0       | \$0 | \$0         |
| Available Line | \$750,000 | \$1,000,000 | \$500,000 | \$0 | \$2,250,000 |

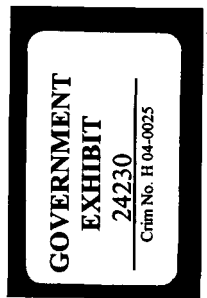
| Allocation of Collateral for Secured LOC |        |           |        |              |
|--|--------|-----------|--------|--------------|
| BA                                       | Chase  | Compass * | FU     |              |
| Enron                                    | 51.3%  | 93.1%     | 70.7%  |              |
| Compaq                                   | 48.7%  | 6.9%      | 0.0%   |              |
| Eli Lilly                                | 0.0%   | 0.0%      | 29.3%  | diversified  |
| EOTT                                     | 0.0%   | 0.0%      | 0.0%   |              |
| TCW                                      | 0.0%   | 0.0%      | 0.0%   |              |
|  | 100.0% | 100.0%    | 100.0% |              |
|  |        |           |        | \$5,351,424  |
|  |        |           |        | \$27,241,960 |

\* Compass LOC has 80% LTV on all liquid assets held as collateral; the exception is the Sanders' account which consists of illiquid assets that Compass offers the lesser of: 30% LTV or \$1mm

Confidential Treatment Requested under FOIA

LAY-SEC-1  
000000257

LOC 010905  
8/8/2002



**Collateral Valuation - Summary**

| Stock Price Assumptions as of: |  | 5-Sep-01 | E0TT         |
|--------------------------------|--|----------|--------------|
| Enron                          |  | \$32.36  | TCW - Select |
| Compaq                         |  | \$10.41  | TCW - Aggr.  |
| Eli Lilly                      |  | \$79.80  | TCW - Small  |

| Current Val. - Year-end Price |       | AVP K11 |
|-------------------------------|-------|---------|
| BA                            | 80.0% |         |
| Compass                       | 80.0% |         |
| FU                            | 70.0% |         |
| Total                         |       |         |

**Total all**

|              |              |             |             |              |             |
|--------------|--------------|-------------|-------------|--------------|-------------|
| LTV          | 80.0%        |             |             |              |             |
| Original LOC | \$10,000,000 | \$1,000,000 | \$2,000,000 | \$13,000,000 |             |
| Outstanding  | \$6,973,000  | \$670,000   | \$2,190,352 | \$9,833,352  | \$2,523,500 |

|                     |             |            |             |
|---------------------|-------------|------------|-------------|
| Current LTV         | 87.5%       | 82.8%      | 62.4%       |
| Mkt Val. Collateral | \$7,968,050 | \$809,000  | \$3,512,587 |
| Collateral Req      | \$8,716,250 | \$837,500  | \$9,553,750 |
| Excess (Deficit)    | (\$748,200) | (\$28,500) | 163,366     |

|                 |             |            |         |             |
|-----------------|-------------|------------|---------|-------------|
| Borrowing Power | (\$748,200) | (\$28,500) | 163,366 | (\$613,334) |
|-----------------|-------------|------------|---------|-------------|

| Allocation of Collateral |        |        |
|--------------------------|--------|--------|
|                          | BA     | FU     |
| Enron                    | 24.4%  | 100.0% |
| Compaq                   | 14.8%  | 0.0%   |
| Eli Lilly                | 20.3%  | 0.0%   |
| E0TT                     | 1.3%   | 0.0%   |
| TCW                      | 39.4%  | 0.0%   |
|                          | 100.0% | 100.0% |

Confidential Treatment Requested under FOIA

LAY-SEC-1  
00000258

LOC\_010905  
8/8/2002

**Collateral Valuation**

*Bank of America*

| <i>Stock Price assumptions</i> |         | <i>5-Sep-01</i> |         |
|--------------------------------|---------|-----------------|---------|
| Enron                          | \$32.36 | TCW - Select    | \$15.18 |
| Compaq                         | \$10.41 | TCW - Aggr.     | \$11.12 |
| Eli Lilly                      | \$79.80 | TCW - Small     | \$17.22 |
| EOTT                           | \$19.95 |                 |         |

**~~\$40,000,000 Personal Line of Credit (N/O Kenneth L. & Linda P. La...)~~**

**Outstanding Loan Balance** **\$2,579,392**

| <b>Collateral Pledged</b>                  | <b>Shares</b> | <b>Value</b>       |               |
|--|---------------|--------------------|---------------|
| Enron Corp.                                | 112,490       | \$3,640,176        | 51.3%         |
| Compaq Computer                            | 332,256       | \$3,458,785        | 48.7%         |
| <b>Total Market Value of Collateral</b>    |               | <b>\$7,098,961</b> | <b>100.0%</b> |
| <b>Less: Collateral Required (80% LTV)</b> | <b>36.33%</b> | <b>\$3,224,240</b> |               |

|                                    |                    |
|------------------------------------|--------------------|
| <b>Excess (Deficit) Collateral</b> | <b>\$3,874,721</b> |
| <b>Borrowing Power</b>             | <b>\$3,099,777</b> |
| <b>Available to Borrow</b>         | <b>\$3,099,777</b> |

**~~\$10,000,000 Partnership Line of Credit (N/O RPL & It PE Investments Ltd.)~~**

**Outstanding Loan Balance** **\$6,973,000**

| <b>Collateral Pledged</b>                       | <b>Shares</b> | <b>Value</b>       |               |
|---|---------------|--------------------|---------------|
| Compaq  | 113,064       | \$1,176,996        | 14.8%         |
| Eli Lilly & Co.                                 | 20,220        | \$1,613,556        | 20.3%         |
| EOTT Energy Partners                            | 5,000         | \$99,750           | 1.3%          |
| TCW Galileo Select Equities                     | 131,738       | \$1,999,783        | 25.1%         |
| TCW Galileo Aggressive Growth                   | 37,949        | \$421,993          | 5.3%          |
| TCW Small Cap Growth                            | 41,485        | \$714,372          | 9.0%          |
| Enron Corp. (includes additional 25,000 shares) | 60,000        | \$1,941,600        | 24.4%         |
| <b>Total Market Value of Collateral</b>         |               | <b>\$7,968,050</b> | <b>100.0%</b> |
| <b>Less: Collateral Required (LTV 80%)</b>      | <b>87.51%</b> | <b>\$8,716,250</b> |               |

|                                    |                    |
|------------------------------------|--------------------|
| <b>Excess (Deficit) Collateral</b> | <b>(\$748,200)</b> |
| <b>Borrowing Power</b>             | <b>\$0</b>         |
| <b>Available to Borrow</b>         | <b>\$0</b>         |

Collateral Valuation

*Bank of America*

~~\$750,000 Line of Credit (Unsecured) I/N/O Kenneth L. & Linda P. Lay~~  
Outstanding Loan Balance **\$5,000,000**

| Collateral Pledged                  | Shares  | Value       |      |
|-------------------------------------|---------|-------------|------|
| Enron Corp.                         | 196,194 | \$6,348,838 | 100% |
| Compaq Computer                     |         | \$0         | 0%   |
| Total Market Value of Collateral    |         | \$6,348,838 |      |
| Less: Collateral Required (80% LTV) | 78.8%   | \$6,250,000 |      |

|                             |          |
|-----------------------------|----------|
| Excess (Deficit) Collateral | \$98,838 |
| Borrowing Power             | \$79,070 |
| Available to Borrow         | \$79,070 |

\$750,000 Line of Credit (Unsecured) I/N/O Kenneth L. & Linda P. Lay

Outstanding Loan Balance **\$0**

LOC\_010905  
8/8/2002

Confidential Treatment  
Requested under FOIA

LAY-SEC-1  
00000260

Collateral Valuation

Chase

5-Sep-01

| Stock Price Assumptions |         |
|-------------------------|---------|
| Enron                   | \$32.36 |
| Compaq                  | \$10.41 |

\$15.0 Million Non Purpose Credit Line

| STOCK      | Symbol | Certif. No. | Shares        | Value               | Ownership |
|------------|--------|-------------|---------------|---------------------|-----------|
| Enron Corp | ENE    | Chase Acct  | 3,936         | \$ 127,369          | Personal  |
| Enron Corp | ENE    | Chase Acct  | <u>82,388</u> | <u>\$ 2,666,076</u> | Personal  |
|            |        | Total ENE   | 86,324        | \$ 2,793,445        | 93.1%     |
| Compaq     | CPQ    | BB125523    | <u>20,000</u> | <u>\$ 208,200</u>   | Personal  |
|            |        | Total CPQ   | 20,000        | \$ 208,200          | 6.9%      |

Total Value of Collateral \$ 3,001,645

LTV 80%  
AVAILABLE BALANCE \$2,251,233  
Funded (\$2,089,000)  
REMAINING BALANCE \$162,233

Confidential Treatment  
Requested under FOIA

LOC\_010905  
8/8/2002

LAY-SEC-1  
00000261

Collateral Valuation

Compass

5-Sep-01

| Stock Price Assumption |         |
|------------------------|---------|
| Enron                  | \$32.36 |
| Eli Lilly              | \$79.80 |

\$10.0 Million Non Purpose Credit Line

| STOCK            | Symbol | Certif. No.      | Shares        | Ownership        |              |
|------------------|--------|------------------|---------------|------------------|--------------|
| Eli Lilly        | LLY    | FC24922          | 5,000         | Personal         |              |
| Eli Lilly        | LLY    | CNY18380         | <u>5,000</u>  | Personal         |              |
|                  |        | <b>Total LLY</b> | <b>10,000</b> | <b>798,000</b>   | <b>29.3%</b> |
|                  |        |                  |               |                  |              |
| Enron Corp       | ENE    | HC119322         | 7,690         | Personal         |              |
| Enron Corp       | ENE    | HC119285         | 22,052        | Personal         |              |
| Enron Corp       | ENE    | HC119286         | 1,751         | Personal         |              |
| Enron Corp-Split | ENE    | HC164652         | 1,751         | Personal         |              |
| Enron Corp       | ENE    | HC119359         | 4,521         | Personal         |              |
| Enron Corp-Split | ENE    | HC164653         | 4,521         | Personal         |              |
| Enron Corp       | ENE    | HC119360         | 7,792         | Personal         |              |
| Enron Corp       | ENE    | HC127094         | <u>9,440</u>  | Personal         |              |
|                  |        | <b>Total ENE</b> | <b>59,518</b> | <b>1,926,002</b> | <b>70.7%</b> |

TOTAL \$ 2,724,002

LTV 80%

AVAILABLE BALANCE \$2,179,202

Funded ~~(\$3,489,871)~~

REMAINING BALANCE ~~(\$1,310,669)~~

| Additional Collateral                                  |
|--|
| Sanders Morris Harris (30% LTV, capped at \$1,000,000) |

Total \$ 3,500,000

LTV 30%

AVAILABLE BALANCE \$ 1,000,000

Funded ~~(\$0)~~

REMAINING BALANCE \$1,000,000

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LOC\_010905  
8/8/2002

LAY-SEC-1  
00000262

