

ENRON CORP.
Table 3b - Business Highlights
(Unaudited)

	Quarter Ended	
	March 31,	
	2001	2000
Wholesale Services		
(In Millions)		
Commodity Sales and Services	\$ 785	\$ 256
Assets and Investments	59	220
Unallocated Expenses	(89)	(47)
IBIT	\$ 755	\$ 429

Commodity Sales and Services

Physical Volumes (BBtue/d)		
Gas:		
United States	20,898	16,217
Canada	6,358	4,389
Europe and Other	8,699	2,469
	<u>35,955</u>	<u>23,075</u>
Transportation Volumes	506	456
Total Gas Volumes	36,461	23,531
Crude Oil and Liquids	6,836	6,134
Electricity (a)	25,732	12,170
Total Physical Volumes (BBtue/d)	<u>69,029</u>	<u>41,835</u>
Electricity Volumes (Thousand MWh)		
United States	195,246	102,903
Europe and Other	36,339	7,844
Total	<u>231,585</u>	<u>110,747</u>
Financial Settlements (Notional)(BBtue/d)	302,694	141,865

Retail Energy Services

Revenues (in millions) (b)	\$ 693	\$ 314
IBIT (in millions) (b)	\$ 40	\$ 6
Total Contract Value (in billions)(c)	\$ 5.9	\$ 3.7

Broadband Services

Revenues (in millions)	\$ 83	\$ 59
IBIT (in millions)	\$ (35)	\$ -
Total Contract Value (in millions)(c)	\$ 45	\$ 31
Terabytes Delivered (d)	43,400	6,005

(a) Represents electricity volumes, converted to BBtue/d

(b) Beginning in 2001, risk management activities associated with Enron's retail customers are managed by Wholesale Services. Prior to the restatement, Retail Energy Services' reported revenues and recurring IBIT were \$642 million and \$16 million, respectively, for the first quarter of 2000 and \$4,615 million and \$103 million, respectively, for the full year 2000. Restated full year 2000 revenues and recurring IBIT were \$1,766 million and \$111 million, respectively. Current year and the restated 2000 amounts include activities related to the management of customer relationships, net profits of new commodity contracts originated and all flows related to energy asset management and services.

(c) Represents customers' estimated future expenditures related to new contracts.

(d) Unit of measurement for data delivered, equal to one trillion bytes.

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