

**ENRON CORP.**  
**Table 3b - Business Highlights**  
(Unaudited)

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2000	1999	2000	1999
<b>Wholesale Energy Operations and Services</b>				
(In Millions)				
Commodity Sales and Services	\$ 404	\$ 172	\$ 1,092	477
Assets and Investments	305	240	580	701
Unallocated Expenses	(82)	(34)	(189)	(124)
<b>IBIT</b>	<b>\$ 627</b>	<b>\$ 378</b>	<b>\$ 1,483</b>	<b>\$ 1,054</b>

**Commodity Sales and Services**

Physical Volumes (BBtue/d) (a)				
Gas:				
United States	17,176	8,573	16,418	8,564
Canada	7,449	4,748	6,146	4,395
Europe and Other	3,605	1,640	3,223	1,553
	<u>28,230</u>	<u>14,961</u>	<u>25,787</u>	<u>14,512</u>
Transport Volumes	618	537	557	535
Total Gas Volumes	<u>28,848</u>	<u>15,498</u>	<u>26,344</u>	<u>15,047</u>
Crude Oil and Liquids	5,754	4,699	5,645	5,937
Electricity (b)	<u>18,857</u>	<u>12,406</u>	<u>15,373</u>	<u>10,889</u>
Total Physical Volumes (BBtue/d) (a)	<u>53,459</u>	<u>32,603</u>	<u>47,362</u>	<u>31,873</u>
Electricity Volumes (Thousand MWh)				
United States	162,963	111,336	389,955	292,264
Europe and Other	10,525	2,795	31,281	5,012
Total	<u>173,488</u>	<u>114,131</u>	<u>421,236</u>	<u>297,276</u>
Financial Settlements (Notional)(BBtue/d)	212,174	109,351	169,048	95,786

**Retail Energy Services**

Revenues (in millions)	\$ 1,476	\$ 542	\$ 2,958	\$ 1,252
IBIT (in millions)	30	(18)	70	(75)
Total Contract Value (in billions)(c)	4.1	2.5	11.6	5.9

**Broadband Services**

Revenues (in millions)	\$ 135	\$ -	\$ 345	\$ -
IBIT (in millions)	(20)	-	(28)	-
Total Contract Value (in millions)(c)	19	-	69	-
DS-3 Months Delivered (d)	1,399	-	2,816	-

- (a) Includes third-party transactions of Enron Energy Services.  
(b) Represents electricity volumes, converted to BBtue/d.  
(c) Represents customers' estimated future expenditures.  
(d) Digital service, level 3 (DS-3) is equal to 28 T-1 channels and operates at 45 megabits per second.

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